

IA's second economic white paper of 2017 examines the impact of encryption on the U.S. economy. *Key findings include:*



Experts all across the spectrum agree that encryption makes us, our data, and our nation safer. Engineering vulnerabilities into products and services makes us less safe.



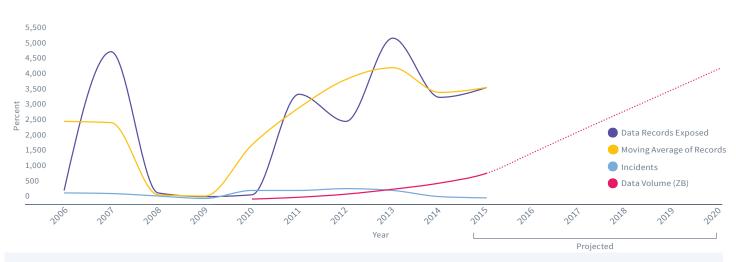
THE POTENTIAL FOR DAMAGING SECURITY BREACHES IS INCREASING AT EXPONENTIAL RATES.

The average annual cost of privacy breaches from 2005-2016 is estimated to be more than \$5.5 billion, with large outlier incidents comprising approximately \$3.4 billion of that total. These numbers are only set to increase.



UNENCRYPTED DATA IS NOW A THREAT TO EVERY INDUSTRY AND INTERNET USER.

As more and more of our daily lives become integrated into the internet, the risk of a security breach increases both in terms of scope and scale.



PERCENT GROWTH SINCE 2005

The real and potential damages of data breaches are growing



How does encryption make us safer?

PROTECTS DATA AND PRIVACY:

Encrypting data protects consumers, companies, and our government from threats like online fraud, information theft, and attacks on free speech.

→ REDUCES HARM AND MOTIVATION:

Encryption reduces the likelihood of damage – financial and otherwise – from breaches by rendering data useless to potential attackers, reducing the incentives for criminals or other actors to steal it.

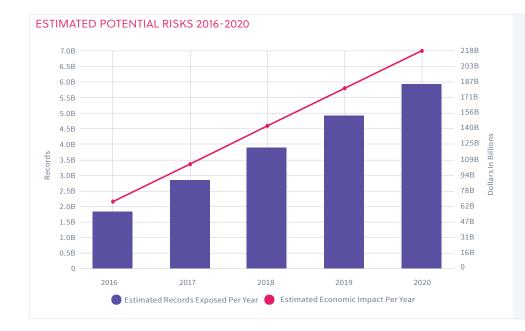
PROTECTS US FROM STATE-SPONSORED ACTORS:

State-sponsored cybercrime is increasingly a threat, especially from China. Many Chinese industries have turned to hacking as a replacement for research and development, calculating that it's cheaper to copy American IP from a hack than to develop their own products.

→ REDUCES THE RISK OF THE MOST DAMAGING SECURITY BREACHES:

While large outlier events constituted only 0.5% of all security breach incidents, they create 80% of the total number of records exposed. Encryption is the best and broadest implementable defense for these breaches.

AS THE NUMBER OF RECORDS EXPOSED GROWS SO DOES THE POTENTIAL ECONOMIC DAMAGE.



IA estimates that nearly 6 billion records could be exposed in data security breaches and these breaches would cause almost \$220 billion in damages by 2020

REFERENCES AND OTHER INFORMATION

The information presented here is from "The Rising Importance Of Strong Encryption For U.S. Interests" by Christopher Hooton, Ph.D., and published by the Internet Association (www.internetassociation.org). Research and references can be found in that source document and online.